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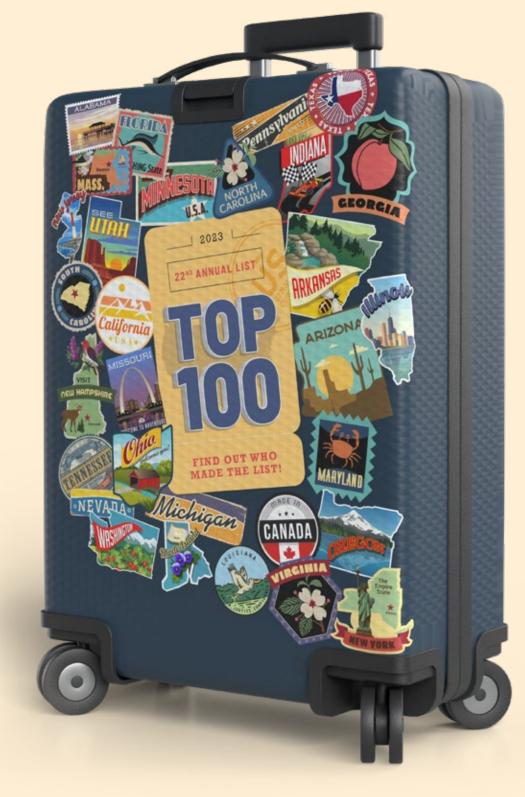




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2023 Commemorative Poster



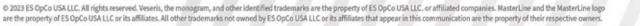
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ABOUT THIS LIST



The PCT Top 100, a list of the industry's largest firms by revenue, is based on 2022 North American revenues. Firms submitted revenues online or via a form included in the January issue of PCT. The abbreviations on the list are as follows: ** = estimated figure; n/a = noanswer/unknown; NC = no change; GPC = general pest control; TC = termite control; Other = other services (see next bullet point); RES = residential; COM = commercial; EMP = employees. In the "other" category, services may include structural fumigation, construction services, nuisance wildlife control, irrigation repair and maintenance, insulation, bird control, pool services, lawn care, lawn maintenance, snow

removal, tree care, weed control, heating and air conditioning services, gutter work,

handyman services and more.

Companies on the list earned total revenues of \$11,177,642,130 in 2022.

• There are 29 states and two Canadian provinces represented. Florida has 10 companies on the list; California and North Carolina have nine. Texas and Utah are each home to eight companies. • There are 11 companies on this year's list that were not on last year's: PestCo,

Clayton, Mo.; Pestmaster, Reno, Nev.; Economy Exterminators, Apex, N.C.; Big Blue Bug Solutions, Providence, R.I.; Fast Action Pest Control, Elk Grove, Calif.; Ridd Pest Control, Lehi, Utah; Bug-N-A-Rug Exterminators, Wilmington, N.C.;

2023 Commemorative Poster

All U Need Pest Control, Fort Myers, Fla.; No More Bugs, Raleigh, N.C.; Native Pest Management, Tallahassee, Fla.; and Town & Country Pest Solutions, Rochester, N.Y.

PestCo acquired Pointe Pest Control — IL in early 2022. In a bifurcated acquisition, PestCo acquired part of Pointe Pest Control

— ID, WA, OR, MT in late 2022, and the rest of the company in early 2023. For various reasons, several companies that were on last year's list declined to submit revenue figures for this year's list,

so they are not included.
PCT estimated the revenues for several companies on the list. PCT staff interviewed state association executives, industry consultants and others, as well as reviewed previously published figures, to

arrive at these estimates. PCT vets companies' Top 100 entries throughout the year and reserves the right

to *not* publish any information it believes may be inaccurate. When companies submit information with qualifiers such as "more than," PCT rounds

to the nearest whole number since there is no way to discern the correct figure with the data provided. Visit PCT magazine's interactive map

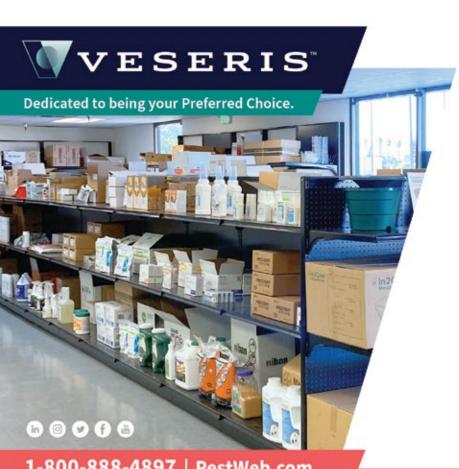
www.pctonline.com) to see company information and view live links to each of the Top 100 firms' websites. Email PCT Managing Editor Jason Brill at jbrill@gie.net with questions about this list.

(the "online extras" section at

Congratulations to the PCT TOP 100!

VESERIS

2022 RANK	COMPANY	2021 Rank	CITY	STATE/ Province	2022 Revenues	INC/DEC OVER 2021	INC/DEC FOR 2023	GPC	TC	OTHER	RES	СОМ	# EMP	# OFFICES
1	Rollins	1	Atlanta	GA	\$2,507,115,390	11%	n/a	80%	20%	0%	66%	34%	17,500	800
2	Terminix Global Holdings	2	Memphis	TN	\$1,985,000,000	7%	7%	65%	30%	5%	73%	27%	10,000	380
3	Rentokil North America	3	Reading	PA	\$1,535,000,000	23%	7%	70%	10%	20%	45%	55%	7,500	300
4	Ecolab	4	St. Paul	MN	\$673,700,000**	11%	n/a	n/a	n/a	n/a	0%	100%	n/a	n/a
5 6	Anticimex Aptive Environmental	5	Basking Ridge Provo	NJ UT	\$500,000,000 \$414,494,000	n/a 17%	n/a n/a	85% n/a	10% n/a	5% n/a	75% n/a	25% n/a	3,500 n/a	100 n/a
7	Arrow Exterminators	8	Atlanta	GA	\$361,924,000	14%	11%	50%	38%	12%	90%	10%	3,226	169
8	Massey Services	7	Orlando	FL	\$354,721,722	11%	15%	47%	24%	29%	93%	7%	2,675	184
9	Cook's Pest Control	9	Decatur	AL	\$188,000,000	4%	6%	60%	40%	0%	80%	20%	1,775	42
10	Terminix Service	10	Columbia	SC	\$148,785,920	3%	2%	45%	45%	10%	90%	10%	1,050	56
11 12	ABC Home & Commercial Services Truly Nolen of America	12 11	Austin Tucson	TX AZ	\$136,740,000 \$125,858,604	13% 5%	13% 5%	37% 68%	3% 23%	60% 9%	80% 80%	20%	n/a 1,113	5 73
13	Fox Pest Control	13	Logan	UT	\$121,807,000	28%	20%	88%	7%	5%	98%	2%	889	31
14	Greenix Pest Control	15	Orem	UT	\$107,000,000	22%	20%	100%	0%	0%	100%	0%	675	27
15	PestCo	n/a	Clayton	MO	\$103,000,000	12%	n/a	n/a	n/a	n/a	75%	25%	800	47
16	Abell Pest Control	14	Etobicoke	ON	\$98,200,000**	7%	10%	97%	0%	3%	14%	86%	600	26
17 18	Home Paramount Pest Control Plunkett's Pest Control	16 17	Forest Hill Fridley	MD MN	\$92,300,000** \$90,000,000	n/a 13%	n/a 10%	n/a 90%	n/a 1%	n/a 9%	n/a 30%	n/a 70%	n/a 660	n/a 3
19	Certus	18	Tampa	FL	\$75,000,000	-1%	10%	80%	5%	15%	80%	20%	540	19
20	Dodson Pest Control	19	Lynchburg	VA	\$68,426,000	3%	5%	72%	28%	0%	60%	40%	n/a	38
21	Terminix Co. of North Carolina	20	Fayetteville	NC	\$68,300,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
22	Senske Services	23	Kennewick	WA	\$62,000,000	19%	77%	15%	0%	85%	85%	15%	550	18
23 24	Saela Pest Control Sprague Pest Solutions	21	Orem Tacoma	UT WA	\$61,695,165 \$42,500,000	7% 6%	10% 10%	100% 90%	0% 0%	0% 10%	95% 0%	5% 100%	420 280	22
25	Lloyd Pest Control	25	San Diego	CA	\$42,500,000	9%	6%	75%	25%	0%	60%	40%	310	10
26	Rose Pest Solutions	26	Troy	MI	\$38,500,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
27	Green Pest Solutions	30	West Chester	PA	\$37,500,000	25%	20%	33%	2%	65%	91%	9%	270	8
28	Terminix Triad	27	Greensboro	NC	\$36,500,000	11%	9%	50%	50%	0%	78%	22%	300	16
29 30	Rottler Pest Solutions ABC Home & Commercial Services of DFW	32 31	St. Louis Lewisville	M0 TX	\$33,337,732 \$32,809,537	14% 10%	10% 15%	80% 62%	10%	10% 36%	70% 68%	30%	258 238	10 5
31	PestNow	28	Sterling	VA	\$32,809,537	7%	7%	74%	20%	6%	89%	11%	195	8
32	Hulett Environmental Services	22	West Palm Beach	FL	\$32,362,804	5%	3%	n/a	n/a	n/a	88%	12%	n/a	2
33	Advanced IPM	39	Roseville	CA	\$31,981,767	36%	10%	n/a	n/a	n/a	40%	60%	215	10
34	ABC Home & Commercial Services	34	Houston	TX	\$29,238,086	15%	18%	77%	5%	18%	70%	30%	240	3
35 36	Maheu & Maheu Pacific Coast Termite	33	Québec Orange	QC CA	\$27,129,141 \$25,948,265	4% 3%	4% 5%	90%	0% 79%	10% 15%	10% 90%	90%	155 135	7 2
36	Palmetto Exterminators	35	Charleston	SC	\$25,948,265	n/a	n/a	40%	50%	10%	90%	10%	180	9
38	Clegg's Termite and Pest Control	37	Durham	NC	\$25,678,527	6%	6%	61%	37%	2%	60%	40%	315	13
39	Knox Pest Control	40	Columbus	GA	\$23,537,798	10%	12%	61%	33%	6%	40%	60%	230	20
40	The Pest Group	36	Pompano Beach	FL	\$23,471,000	4%	5%	2%	6%	92%	90%	10%	165	9
41 42	RK Environmental Services Black Diamond Pest Control	44	Westwood Jeffersonville	NJ IN	\$23,464,622	18% 9%	15%	100%	0% 30%	0% 10%	0% 70%	100%	140 178	1
42	Servall Termite & Pest Control	41	Clarksville	TN	\$22,764,871 \$22,291,531	8%	10% 8%	60% 40%	35%	25%	75%	25%	235	13 7
44	Braman Termite & Pest Elimination	45	Agawam	MA	\$20,882,000	6%	10%	90%	10%	0%	20%	80%	192	7
45	Go-Forth Pest Control	61	Greensboro	NC	\$19,850,000	59%	20%	78%	21%	1%	90%	10%	130	10
46	Pestmaster	n/a	Reno	NV	\$18,758,315	13%	7%	75%	5%	20%	10%	90%	145	71
47	Insight Pest Solutions WA	48	Seattle	WA	\$18,303,166	18%	10%	95%	0%	5%	95%	5%	125	13
48 49	Lewis Pest Control Deans Pest Control	60 54	Thomasville Leesburg	AL FL	\$17,287,000 \$17,172,557	n/a 16%	n/a 10%	30% 26%	23% 16%	47% 58%	60% 99%	40% 1%	n/a 156	8
50	Adam's Pest Control	51	Maple Grove	MN	\$16,900,000	16%	10%	96%	1%	3%	60%	40%	130	2
51	Breda Pest Management	49	Loganville	GA	\$16,680,000	9%	10%	50%	50%	0%	95%	5%	140	3
52	Romex Pest Control	70	Plano	TX	\$16,245,718	52%	20%	88%	9%	3%	98%	2%	112	5
53	MosquitoNix	50	Dallas	TX	\$16,232,087	6%	10%	3%	0%	97%	90%	10%	125	11
54 55	Versacor Enterprises Liberty Pest Control	56 57	Southlake Brooklyn	TX NY	\$15,768,273 \$15,198,000	17% 15%	16% 15%	98%	2% 0%	0% 0%	0%	100%	110 90	6
56	Alta Pest Control	92	Round Rock	TX	\$15,191,570	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
57	Evergreen Pest Solutions	47	Ogden	UT	\$15,000,000	-17%	35%	98%	1%	1%	100%	0%	105	8
58	American Pest Control	58	Athens	GA	\$14,697,000	6%	8%	65%	30%	5%	80%	20%	142	10
59	Frontline Pest	62	Orem	UT	\$14,506,000	14%	15%	81%	4%	15%	100%	0%	85	5
60 61	Quality Pest Services AI-Flex Exterminators	53 59	Anaheim Miami	CA FL	\$14,143,079 \$14,108,826	-1% 11%	20% 6%	10% 21%	90% 50%	0% 29%	75% 48%	25% 52%	115 95	7 1
62	Ardent	63	Highland	UT	\$14,000,000	11%	80%	80%	9%	11%	98%	2%	56	11
62	Cingo	55	Marietta	GA	\$14,000,000	NC	4%	46%	46%	8%	85%	15%	120	6
64	Anthem Pest Control	67	Duluth	GA	\$13,626,300	17%	18%	99%	1%	0%	98%	2%	65	4
65	West Termite Pest & Lawn	66	Lowell	AR	\$13,394,990	14%	15%	40%	32%	28%	75%	25%	122	8
66 67	Economy Exterminators Meerkat	n/a 72	Apex Albany	NC NY	\$12,651,000 \$12,500,000	6% 20%	8% 10%	76% 95%	11% 5%	13% 0%	70% 90%	30% 10%	95 60	3
68	Hoffman's Exterminating	74	Mantua	NJ	\$12,260,000	20%	15%	80%	20%	0%	49%	51%	93	5
69	Nozzle Nolen	65	West Palm Beach	FL	\$11,775,000	4%	10%	60%	18%	22%	75%	25%	83	5
70	Big Blue Bug Solutions	n/a	Providence	RI	\$11,500,000	7%	12%	90%	5%	5%	67%	33%	94	5
71 72	All-American Pest Control Catseye Pest Control	77 80	Nashville Latham	TN NY	\$11,175,000 \$11,000,000	17% 19%	17% n/a	n/a n/a	n/a n/a	n/a n/a	97% 80%	3% 20%	69 62	3
73	Scherzinger Pest Control	71	Cincinnati	OH	\$11,000,000	19%	5%	82%	11/a 18%	0%	68%	32%	100	3
74	DA Exterminating	78	Metairie	LA	\$10,425,000	12%	10%	35%	65%	0%	65%	35%	67	3
75	All Natural Pest Elimination	69	Medford	OR	\$10,200,000	-1%	10%	50%	40%	10%	80%	20%	75	4
75 75	The Bugman	75 72	Anaheim	CA	\$10,200,000	2%	10%	60%	40%	0%	70%	30%	65	1
75 78	Southern & Sovereign Pest Control Nelon-Cole Termite & Pest Control	73 68	Virginia Beach Shelby	VA NC	\$10,200,000 \$10,180,000	-1% 4%	2% 5%	50% 35%	50% 25%	0% 40%	100%	0% 20%	85 86	12
78 79	Fast Action Pest Control	n/a	Elk Grove	CA	\$10,180,000	33%	30%	79%	10%	11%	6%	94%	93	1
80	Senate Termite and Pest Control	88	Gaithersburg	MD	\$9,593,998	10%	15%	74%	26%	0%	98%	2%	60	3
81	Canady's Services	94	Lumber Bridge	NC	\$9,577,178	16%	15%	50%	25%	25%	60%	40%	85	5
82	Swat Pest Management	81	Evansville	IN	\$9,484,086	4%	3%	42%	6%	52%	75% 45%	25%	62	3
83 84	American Pest Control Ace Exterminating	84	Hanna City Joelton	IL TN	\$9,328,400 \$9,300,000	4% 5%	3% 7%	60% 57%	40% 27%	0% 16%	45% 57%	55% 43%	75 105	3
85	National Exterminating	79	Newport News	VA	\$9,300,000	-2%	5%	50%	30%	20%	80%	20%	64	1
86	Ecola Termite and Pest Control Services	82	Mission Hills	CA	\$9,145,921	1%	15%	33%	60%	7%	85%	15%	74	7
87	Ridd Pest Control	n/a	Lehi	UT	\$8,976,155	214%	100%	95%	3%	2%	97%	3%	64	9
88	The Bug Master Mayie Peet Central Phoenix	91	Austin	TX A7	\$8,759,056	8%	10%	90%	10%	0%	45%	55%	80	4
89 90	Moxie Pest Control Phoenix Horizon Pest Control	87 96	Phoenix Midland Park	AZ N I	\$8,700,103	1%	7%	65%	20%	15%	90% 65%	10%	250 67	2
90 91	Bug-N-A-Rug Exterminators	96 n/a	Midland Park Wilmington	NJ NC	\$8,618,828 \$8,600,000	11% 19%	23% 15%	90% 45%	4% 55%	6% 0%	80%	35% 20%	67 85	4
92	Animal Pest Management Services	86	Chino	CA	\$8,475,000	1%	2%	5%	5%	90%	10%	90%	45	1
93	Innovative Pest Solutions	100	Vista	CA	\$8,345,734	12%	20%	65%	5%	30%	1%	99%	65	2
94	All U Need Pest Control	n/a	Fort Myers	FL	\$8,330,145	89%	80%	89%	4%	7%	92%	8%	59	6
95 96	Platinum Pest Solutions No More Rugs	93 n/a	Lansing	IL NC	\$8,267,646	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
96	No More Bugs Native Pest Management	n/a n/a	Raleigh Tallahassee	NC FL	\$8,190,575 \$8,104,771	19% 67%	12% 35%	14% 52%	1% 28%	85% 20%	98% 92%	2% 8%	90 75	9
98	Pest-End	99	Plaistow	NH	\$7,900,000	5%	18%	69%	5%	26%	55%	45%	85	2
99	B & B Exterminating	97	Jacksonville	FL	\$7,850,000	n/a	5%	30%	35%	35%	70%	30%	50	n/a
100	Town & Country Pest Solutions	n/a	Rochester	NY	\$7,800,064	26%	22%	100%	0%	0%	40%	60%	47	1



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